

## Head of Consulting – Navoniq

**WHO WE ARE:** Navoniq is a boutique strategy advisory firm specializing in helping industrial companies accelerate growth, redeploy assets into new markets, and radically improve profitability. We are an expert-led firm with deep leadership experience in the defense, food/pharmaceutical biochemical, and chemical industries. Our team combines strategic insight with hands-on operational expertise to drive real, measurable impact for our clients. Although a boutique, Navoniq is aiming to compete to BBM.

**THE ROLE:** This is a high-impact, entrepreneurial role with full ownership of strategy, execution, and team leadership. As Head of Consulting at Navoniq, you will be at the forefront of shaping, building, and leading our consulting practice. You will work with high level executives of global industrial clients to develop approaches for improvement of growth and profitability, identifying new opportunities and optimizing existing business models. You will shape, structure and lead the team of business analysts and business intelligence to support high-impact decision-making for industrial clients,

**KEY RESPONSIBILITIES:** To be successful in this position you ideally have currently been into a senior consultant or manager consulting role. By the experience you can easily recruit, shape and form a team and lead engagements at clients. You have the drive to become partner. The role comprises:

- Build and grow a team of top-tier industry experts and consultants.
- Developing teams, methods and processes to continuously improve the work and team spirit.
- Independent leadership, setting goals and ambitions to the team, mobilize them to success.
- Define and develop Navoniq's consulting approach, services, and methodologies.
- Lead engagements, driving transformative change in growth and profitability.
- Develop thought leadership, client relationships, and business development strategies.
- Ensure high-quality delivery and impact to clients and senior stakeholders.

**REQUIREMENTS:** The job can be rewarding because of the impact at clients but also since we are a growing company where results of your energy and effort are quickly seen. The following requirements make this role more rewarding:

- Master's degree in a technical, engineering, or data-driven discipline.
- Consulting background with 4 -6 years' experience
- Showing independent leadership and autonomy in execution.
- Well trained and experienced in all the ins and out of consulting work.
- Excellent communication and stakeholder engagement skills.
- Short trips in Europe are part of the job, but mostly teams, or office, up to you.
- Native Dutch and fluent in English.

**OUR OFFER:** We will offer you a competitive compensation package including pension. Navoniq is a Boutique firm and is carefully listening to its colleagues and will custom your needs, also into our joint agreement. We underline the importance of a good work live balance.

This is a role for a leader who thrives in autonomy, embraces complexity, and is driven by results. If you are ready to shape the future of industrial consulting, Navoniq is the place for you. Don't hesitate to contact Ruud Schmeink on +31(0) 6.515.08371 for information. Letter and resume can be sent to [ruud.schmeink@navoniq.com](mailto:ruud.schmeink@navoniq.com).